

David D. Adams

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SUMMARY

Twenty-eight years experience in management, sales and customer service in the graphic arts field including twenty-three years specializing in litigation graphics as a business development manager, consultant, and business partner. Demonstrated skills in conceptualizing and producing complex time-critical litigation projects to demanding specifications.

Multiple positions in Communications, Marketing, Sales, Management and Event Logistics

ACCOMPLISHMENTS

LITIGATION GRAPHICS PROJECT MANAGEMENT, CONSULTING AND DESIGN:

- Consulted on over four hundred civil litigation cases involving *Accounting Malpractice, Asbestosis, Aviation, Banking Fraud, Birth Trauma, Breach of Contract, Criminal Tax Defense, Employment, Financial Fraud, Franchise, Intellectual Property, Legal Malpractice, Medical Malpractice, Money Laundering, Oil & Gas, Personal Injury, Premises Liability, Product Liability, Railroad Crossings, Securities, Silicosis and Texas Deceptive Trade Practices Act, Toxic Tort*. Criminal experience with: *Failure to File, Money Laundering, Wire/Mail Fraud*.
- Provided consulting and design services, exhibit board production, digital video, animation, courtroom presentation services and database implementation for cases involving major corporations including: *Texaco, Enron, Schlumberger, TransOcean, Dominion Energy, Monsanto, Sterling Chemicals, Technip Offshore, Houston Chronicle, Christus Hospital, Memorial-Hermann Hospital, Baylor College of Medicine, Spring-Shadows Glenn Hospital, Ford Motor Company, Toyota Motor Corporation, TRW, Continental Airlines, Citibank, Chubb Insurance, AIG Insurance, AON Insurance, United States Internal Revenue Service, Kwik-Kopy Corporation, Union Pacific Railroad and Southern Pacific Railroad*.
- Created thousands of exhibit boards and electronic slides of *Timelines, Anatomy Pictorials, Damage Summaries, Technical Drawings, Floor Plans, Device Configurations, Flows of Events, Accident Reconstructions, Tutorial Charts, Expert Summaries and Theories of Causation*.
- Consulted with trial attorneys on integrating exhibit boards, electronic evidence, video and live testimony to produce maximum impact and juror retention of key case evidence and themes.
- Conceptualized and supervised production of 2-D and 3-D computer animations produced with *Newtek Lightwave, Adobe After Effects, Apple Motion, Google Sketch-up, Macromedia Director and Macromedia Flash*.
- Provided hundreds of hours of in-trial consulting and technical support, including presentation system setup and operation on national and local levels.

BUSINESS MANAGEMENT:

- Closed sales and supervised production of complex litigation projects that generated over \$5,000,000 in revenue at Exhibit Express.
- Researched, bid and purchased nearly \$400,000 in graphics equipment and software to establish and maintain an efficient and effective production facility at Exhibit Express.
- Coordinated network and printing implementations involving Windows NT and Mac OSX servers, HP wide-format printers and various different brands of color laser and inkjet printers.

- Instituted quality control, workflow and billing systems to ensure clients receive error-free work and consistent and accurate cost updates.
- Hired, supervised, trained and mentored approximately twenty litigation consultants, graphic artists and business development staff at Exhibit Express.

SALES AND MARKETING:

- Developed, arranged and presented CLE and marketing presentations including co-development of *The Perspective of Texas Jurors*, a widely acclaimed CLE course offered by Litigation Sciences, Inc.
- Managed creation of marketing brochures, videos, websites and sales portfolios that resulted in multi-million dollar sales.
- Awarded "Best First Year Sales Nationwide" at Alphagraphics.
- Signed Texaco Oil as national account for Litigation Sciences, Inc. generating over \$500,000 dollars in revenue.
- Developed and presented a CLE course on electronic case organization and presentation.
- Designed and managed over a dozen sophisticated websites.
- Significant skills with search engine optimization utilizing *WordPress All-inOne SEO Plugin*, *Google Analytics*, *Google Places*, *Attracta*, *Yahoo Buzz*, *Facebook*, etc.
- Many years designing all manner of printed pieces.

COMMUNICATIONS & EVENT LOGISTICS:

- Area Director for SYDA Foundation Global Communications Department
- Co-Developed multiple programs, workshops and conferences, some as large as 3,000 attendees from around the globe.
- Conceived, Produced, Filmed, Edited (HD) dozens of YouTube videos for Russell Means (Weekend Update) and others, with many videos get 10,000+ hits and one video now past 250,000.
- Communications Director & Web Master for Republic of Lakotah.
- Campaign Manager for Russell Means run for Tribal President of Pine Ridge Reservation.
- Created ColumbineFamilyRequest.org to expose government corruption on the 10th Anniversary of the Massacre. Spent 1,000's of hours reviewing and synthesizing evidence.
- Managed personal and business correspondence for two well known public figures.

AMATEUR FENCING (1977 – 1982)

- 1979 - 4th Place U.S. Junior Olympics - Harvard, Mass.
- 1979 - 1st Place U.S. Nationals, Under 20 - U.S. Air Force Academy, Colorado
- 1980 - 1st Place, New Orleans Open
- 1980 - 1st Place, Houston Open
- 1980 - 2nd Place, U.S. Junior Olympics - New York City
- 1980 - 2nd Place, U.S. Olympic Qualifier - Fort Sam Houston, San Antonio, TX
- 1981 - 1st Place, Houston Open
- 1981 - 3rd Place, U.S. Open Nationals, Dallas, TX

WORK HISTORY

On Target Visuals , Litigation Consultant, Graphic & Web Design Houston,	presently
Precision Graphics Centers , Vice President Marketing, Litigation Graphics	2010
Russell Means - Director of Communications, Web and Video Producer, R.O.L.	2008 - 2009
Exhibit Express, LP , Partner and Consultant, Houston, Texas	1995 – 2008
SYDA Foundation , Communications Consultant, Sullivan County, New York	1993 – 1995
Litigation Sciences, Inc. , Manager of Business Development, Houston, Texas	1991 – 1993
Infinity Image Centers , Litigation Graphics Consultant, Houston, Texas	1989 – 1991
Service, Inc. , Sales / Litigation Graphics Consultant, Houston, Texas	1986 – 1989
Color Plus Centers, Inc. , Vice President, Houston, Texas	1985 – 1986
Alphagraphics #77 , Store Manager, Houston, Texas	1983 – 1985

EDUCATION AND TRAINING

GRAPHICS, VIDEO & PRESENTATION SOFTWARE EXPERTISE (Windows & OS X)

ACT!, Adobe Acrobat Pro, Adobe Illustrator, Adobe Photoshop, Apple Final Cut Pro, Apple iDVD, Apple iMovie, CorelDRAW, Discreet Cleaner, M- 1 Edit Pro, Macromedia Dreamweaver, Macromedia Freehand, Microsoft (Excel, PowerPoint and Word, some NT Server), Sound Forge, TrialDirector, Sanction, TrialPro, Visionary, WordPress and numerous OS X disk analysis tools.

LITIGATION SCIENCES, INC., HOUSTON, TEXAS (1991 – 1993)

Extensive training: Juror Perception, Development of Case Themes and Theories of Visual Perception, Development of Jury Test Presentations and Questionnaires.

RICE UNIVERSITY, HOUSTON, TEXAS (1979 – 1980)

Physics, Geology and Engineering prerequisites.

SELECTED CASES AND REFERENCES

- 1983 **Skeen v. Monsanto**
Galveston County, Texas
- Single Plaintiff Personal Injury Benzene Case
- **\$108 million plaintiff's verdict.**
- John O'Quinn (exhibit board production)
- 1987 A.R. Johnston v. **Dauter**
- Harris County, Texas
- Legal Malpractice
- **\$18.3 million.**
- The Law Office of Michael Louis Minns
- *Michael Minns' Phone: 713.777.0772* (demonstrative design and production)
- 1989 **Roger Sims v. Kaneb Services, Inc.**
- Harris County, Texas
- Single Plaintiff Wrongful Termination Case
- **\$26 million**
- Fritz Barnett of Glickman & Barnett
- *Fritz Barnett's Phone: 713.249.5110* (demonstrative design and production)
- 1992 **Jimmy W. Janacek v. Triton Energy and William Lee**
- Dallas County, Texas
- **\$14 million**
- Fritz Barnett of Glickman & Barnett
- *Fritz Barnett's Phone: 713.249.5110* (demonstrative design and production)
- 1996 Jan Kjellvander, et al. v. **Citibank, N.A.**
- Private Trial in Houston
- International Banking Fraud
- **Defense verdict**
- (Hughes & Luce)
- *Allen B. Diamond's Phone: 713.333.5104* (demonstrative design and production)
- 1996 **Trinh, et al. v. The Circle K Corporation**
- Harris County, Texas
- Racial Discrimination
- **\$2 million compensatory + \$16 million punitive damages for four plaintiffs.**
- Able, Monroe and Walker
- *Ted Walker's Phone: 713.225.1354* (demonstrative design and production)
- 1997 **Angela Natt v. Wal-Mart**
- Federal Court, Southern District
- Wrongful Termination
- **\$1.7 million**
- Krenek Law Offices, Katy Law Offices
- *Eddie Krenek's Phone: 281.578.7711* (demonstrative design and production)
- 1998 **Dr. Elizabeth "Libby" Johnson v. Harris County**
- Harris County, Texas
- Retaliation and Violation of First Amendment Rights, Whistle-Blower Case
- **\$315,000.**
- Able, Monroe and Walker
- *Ted Walker's Phone: 713.225.1354* (demonstrative design and production)

- 2004 **Brad Tesla** Verdict
- **\$32 million**
- Campbell, Harrison and Dagley
- *Robin Harrison's Phone: 713.752.2332*
(demonstrative design and production, presentation database)
- 2007 **Ayala v. Dominion**
- McAllen, Texas
- Toxic Tort Defense Case with a potential liability of \$1.3 billion.
- **Favorable Pretrial Settlement.**
- Munsch, Hardt, Kopf and Harr
- *Fred Wahrlich's Phone: 713.222.1470*
- *Richard M. Hunt's Phone: 214.855.7502*
(demonstrative design and production, Trial Director database, Summation database, 3-D animation, 1,000's of hours of digitized and synchronized depositions, digitized and managed 12,000 hours of field video, 1000's of maps and bates numbers exceeding 1mm)
- 2007 **U.S. v. James and Pamela Moran** (Worked also on U.S. v. Anderson Ark & Associates)
- Eastern District of California
- International Money Laundering and Tax Evasion
- **Not Guilty of 64 counts** (The largest IRS defeat in history)
- The Law Office of Michael Minns
- *Mike Minns' Phone: 713.777.0772*
(Work performed from Anderson Ark case was used here: Investigation of banking operations and development of organizational charts, preparation of evidence including audio enhancement of recorded conversations)
- 2007 **STE v. Malone Cooperating Parties**
- Galveston County, Texas
- Breach of Contract / Toxic Tort / Superfund Case
- South Texas Environmental v. 86 Petrochemical and Oil-Related Companies
- **Plaintiff recovered nothing**
- *Mary Koks' Phone: 713.222.4030*
(demonstrative design and production, presentation database, complex PowerPoint show)
- 2008 **Johnson v. Shah**
- Harris County, Texas
- Assault and Intentional Torts.
- **\$20,750,000**
- *Paul D. Cloat's Phone: 713.659.2800*
(demonstrative design and production, presentation database)
- 2009 **Ward Churchill v. University of Colorado**
- Denver District Court, Colorado
- Employment
- **Jury awarded \$1**, but professor Churchill was never reinstated.
(demonstrative design and production)
- 2010 **U.S. v. Robert Allen Stanford, et al**
- 5th Circuit, Judge Hittner
- Conspiracy to commit wire/mail fraud and money laundering
- Status: awaiting CJA approval and retention by new Court-Appointed Counsel
- *Robert S. Bennett's Phone: 713-225-6000*
(Management of 1.5 Terabytes of Evidence)